

The Hartford Star Program Checklist

Part 1

The Hartford's Small Commercial Appetite

- Why Classification is Important
- The Hartford's Classification Tool
- Classifying the Top Ten Industries
- How to classify two class code operations

Spectrum BOP Basics

- Spectrum 101
- The Hartford's Cyber Coverages
- Employment Practices Liability Insurance

Workers' Compensation Basics

- Workers' Compensation Basics
- Payroll Billing Protects Your Workers Comp, Customers Cash Flow

Auto 101

- Auto 101

Management and Professional Liability

- The Hartford's Miscellaneous Professional Liability
- Liability Insurance for Private Companies and Their Directors & Officers (D&O)

E&S Advantage

- The Hartford's E&S Advantage

Part 2

ICON Quoting

- Spectrum BOP ICON Quoting
- Workers' Compensation ICON Quoting

Pricing Solutions

- Pricing Solutions

eBusiness Center Agent Portal

- Access/ Homepage Tour
- Policy Inquiry
- Policy Activity & Daily Summary Report
- eDelivery
- Policy Changes
- Billing
- Claims
- Mange Your Profile
- Agency Administrator

The Hartford Star Agent Course Completed:

Name of the Hartford Star Agent: _____

Email Address: _____

Phone: () _____

NIRP National Property and Casualty License No. _____

Signature _____

Scan Document, attach and email to Thomas Rumfelt trumfelt@ramsgateins.com or
fax to: 863.614.0790

*Scan and attach a copy of your property and casualty insurance license to same email
or fax.